



Bid Comparison Sheet

Comparing Value	J&L Steel Erectors	Bidder #2	Bidder #3	Bidder #4	Bidder #5
Years in Business	33				
Number of Employees	68				
Number of Bridge Foreman	16				
Bond Capacity	\$20 million				
Drug program	Yes				
Pre-Hire Drug Testing	Yes				
Random Drug Testing	Yes				
W.C. Mod Rate 2010	0.83				
Loss Ratio 2009	3.10%				
Loss Ratio 2008	5.93%				
Loss Ratio 2007	5.30%				
Line of Credit	\$850,000				
Line of Credit Available	\$850,000				
Est. 2009 Gross Sales- Highway Heavy Only	\$8,660,000				
2008 Gross Sales- Highway Heavy Only	\$18,136,000				
2007 Gross Sales- Highway Heavy Only	\$13,130,000				
2006 Gross Sales- Highway Heavy Only	\$15,455,000				